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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapefruit (WC)

*Monthly Market Share For: June 1997*

Month\Year: 1\2

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Sea-Land	100%	100%	20 Days <sup>4</sup>	\$3.97	\$5			\$34					\$3,941

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapefruit (WC)

*Monthly Market Share For: June 1997*

Month\Year: 2\5

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Hyundai	100%	40%	12 Days	\$2.38	AI		AI	AI				1008 pkgs.	\$2,399
Sea-Land	0%	60%	15 Days	\$3.30	\$5		AI	AI				1008 pkgs.	\$3,401

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (WC)

Monthly Market Share For: June 1997

Month\Year: 14\34

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	64%	26%	16 Days	\$1.68	\$5			\$34				950 pkgs.	\$2,142
Maersk	11%	25%	14 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,180
Mexican Line	7%	12%											
Neptune	7%	3%	20 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,180
P&O Nedlloyd	7%	3%	19 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,180
OOCL	3%	1%	15 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,180
Hapag-Lloyd	1%	3%	20 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,180
Sea-Land	1%	1%	14 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,180
APL	0%	24%	16 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,180

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapefruit (WC)

Monthly Market Share For: June 1997

Month\Year: 33\37

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Zim Line	39%	35%	26 Days	\$3,200 <sup>1</sup>	AI		AI	AI					\$3,200
Cho Yang	15%	13%	20 Days	\$3.35	\$100 <sup>1</sup>		9%	AI				1008 pkgs.	\$3,781
Evergreen	15%	3%	17 Days	\$3.53	\$5		9%	\$34				950 pkgs.	\$4,162
Maersk	12%	11%	16 Days	\$2.96	\$5		9%	\$34				1134 pkgs.	\$4,283
K Line	9%	8%	14 Days	\$2.96	\$5		9%	\$34				1134 pkgs.	\$4,283
Yang Ming	6%	5%	19 Days	\$2.93	\$5		9%	\$34				1134 pkgs.	\$4,246
OOCL	3%	9%	14 Days	\$2.96	\$5		9%	\$34				1134 pkgs.	\$4,283
Sea-Land	0%	5%	16 Days	\$2.96	\$5		9%	\$34				1134 pkgs.	\$4,283

<sup>1</sup> Rate is per container

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapefruit (WC)

*Monthly Market Share For: June 1997*

Month\Year: \

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Hyundai	100%	68%	19 Days	\$3.63	\$5			\$34				865 pkgs.	\$3,647
Maersk	0%	32%	19 Days	\$3.78	\$5			\$34				865 pkgs.	\$3,777

# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapefruit (WC)

*Monthly Market Share For: June 1997*

Month\Year: 2\3

## ***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Sea-Land	93%	63%	25 Days	\$3.97	\$5			\$34					\$4,318
Hyundai	7%	5%	24 Days	\$3.87	\$5			\$34				850 pkgs.	\$4,223
APL	0%	32%	24 Days	\$3.97	\$5			\$34					\$4,318

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Singapore

Fresh Grapefruit (WC)

*Monthly Market Share For: June 1997*

Month\Year: \2

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
NYK Line	100%	14%	24 Days	\$3.97	\$5		15%	\$34					\$4,883
APL	0%	55%	20 Days	\$3.97	\$5		15%	\$34					\$4,883
Maersk	0%	24%	20 Days	\$3.97	\$5		15%	\$34					\$4,883
OOCL	0%	7%	22 Days	\$3.97	\$5		15%	\$34					\$4,883